

COMPREHENSIVE TRAINING FOR JOB DEVELOPERS

Date: 1/19/10 - Hotel _____ - City San Jose

YOUR
NAME: Carey Robards

ORGANIZATION: Sierracoast Workforce Board-AWT

ADDRESS 9174 Hawk Nest Ln.

CITY North Port STATE FL 34287

TELE# 941-467-2339 FAX _____ E-MAIL Crobards@yahoo

OPINION OF DAY

Loved the comprehensive training and
Strategies! Loved the ^{story} presentation and
humor - Not boring or hard to go through
at all - Wonderful!

The many different angles and directions
of job development were covered in a
very real and powerful way.

Thanks!

COMPREHENSIVE TRAINING FOR JOB DEVELOPERS

Date: 01/20/2010 Hotel _____ - City SARASOTA, FL

YOUR
NAME: JACQUE STISCAK

ORGANIZATION: SUNCOAST WORKFORCE BOARD

ADDRESS JOBS ETC - MANATEE OFFICE

CITY BRADENTON STATE FL

TELE# ⁹⁴¹⁻714-7449 FAX ⁹⁴¹⁻714-7458 E-MAIL jacque.wink@

OPINION OF DAY

cell: _____

- Very open, positive, energetic & professional presentation.
- Enhanced growth in job development
- Productive employee info
- Interview Workshop Opportunities
- Role Play was good (maybe put in day 1)
- How to present services to Employers (agenda)
- Make up Employer Profiles & Binder to share
- Plant seeds for a year + see results.
- Look around local community for new job/company development opportunities.

* It was a pleasure to meet Bernice. I wish you continued success and growth & hope we meet again. Enjoy our beautiful area & come back! Respectfully, Jacque Stiscak

COMPREHENSIVE TRAINING
FOR
JOB DEVELOPERS

Date: 1/20/10 - Hotel - City Sarasota .

YOUR
NAME: Anne Marie Kentcast .

ORGANIZATION: Suncoast Workforce Board ,

ADDRESS 3660 Washington Blvd .

CITY Sarasota STATE FL

TELE# 941 358 4200 FAX 941-358-2820 E-MAIL apentcast@swfdb.org

OPINION OF DAY

I went to the class thinking I knew it all!
I Was grateful for the training as it
opened my eyes to the ^{new} possibilities
with regards to Hidden Jobs. How
to develop relationships with
both employers & employees.
I will be running with some
of ideas I have gotten and
tweak the system to meet my
needs & the needs of the
Employees & employers.

COMPREHENSIVE TRAINING FOR JOB DEVELOPERS

Date: Jun 20, 2010 Hotel _____ - City Sarasota

YOUR

NAME: Janice Schmidt -

ORGANIZATION: SWDB (Suncoast Workforce Board)

ADDRESS 897 East Venice Ave,

CITY Venice STATE FL

TELE# 941-486-2082 FAX 941-480-3098 E-MAIL jschmidt@swdb.org

OPINION OF DAY

- Fresh ideas to develop job search resources
- Really great class!!
- strategies for job search / job development (Excellent)
- formulas - that add up to big #'s

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Date: 1/20/10 - Hotel _____ - City _____

YOUR NAME: Henry M. Fernandez

ORGANIZATION: SWDB

ADDRESS 3660 N. Washington Blvd

CITY Sarasota STATE FL

TELE# 941-358-4080 FAX _____ E-MAIL hfernandez@swdb.

OPINION OF DAY

Great training, interactive, & informative
empowering.

A better understanding of the
day to day struggles & solutions of
job developers.

COMPREHENSIVE TRAINING FOR JOB DEVELOPERS

Date: 1/20/10 - Hotel _____ - City Sarasota

YOUR

NAME: Mary Griffith

ORGANIZATION: Jobs Etc.

ADDRESS 3660 N. Washington Blvd.

CITY Sarasota STATE Fl.

TELE# 359-4200 FAX _____ E-MAIL mgriffith@swdb.org

OPINION OF DAY

- Hidden job market and how to find it.

- Looking at your surroundings and their are many jobs available.

- Building Relationships / Network



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CHAIRPERSON
WorkForce One Council
of Elected Officials
Mayor Peter Bober
City of Hollywood

VICE CHAIRPERSON
WorkForce One Council
of Elected Officials
Mayor Jack Seiler
City of Fort Lauderdale

CHAIRPERSON PRO TEM
WorkForce One Council
Commissioner Dale V.C. Holness
Board of County Commissioners

CHAIRPERSON
Broward WorkForce
Development Board, Inc.
Gary Arenson

PRESIDENT/CEO
WorkForce One
Employment Solutions
Mason C. Jackson

January 18, 2011

To Whom It May Concern:

It is with great pleasure that I recommend Bernice Carter Chestnut for front line staff training. We have used her in the past to help elevate the level of services we are providing in the area of sensitivity, being able to handle the difficult clients and developing strategies for self sufficiency instead of just "managing" a "case".

Bernice has a great deal of personal experience in these areas and can relate to the day to day problems that our front line staff runs into each day. She is empathetic without enabling a defeatist attitude. She has a solution for every problem. She relates well to the staff and they feel that her solutions are relevant and workable. She is a very engaging trainer and was popular with the staff.

Some of her techniques have been institutionalized in the tool kits that we provide our counselors and her influence was widely felt. I believe her training has helped our front line staff cope with the stress of working in a recession and have given them tools to help our clients. I would have no hesitation in recommending her to other workforce development boards.

Sincerely,

Mason C. Jackson
President/CEO

MC/hkk

