

EMPLOYER CONTACT ENGAGEMENT

Date: 8-9-17

Name Brenda Courtright Program Goodwill Industries / Job Development Program Manager

Organization Goodwill Industries Telephone 503-701-0756 fax _____

Address 1934 SE 6th City Port State OR Zip 97114

Fax _____ e-mail bcourtright@gicw.org

OPINION OF SEMINAR

Probably the most informative and entertaining Seminar I have ever attended. Your approach and knowledge that you shared has inspired me to "look outside the box." I feel that I am going to be thinking about how I conduct business and ways to improve my steps and processes. I hope to take back what you taught and share it with my staff. Your methods and strategies make so much sense. Thank you!

EMPLOYER CONTACT ENGAGEMENT

Date: Aug 8, 2017

Name MARCE RODER Program SUPPORTED EMPLOYMENT

Organization LIFESOURCE GROUP, LLC Telephone 971 237 8197 fax _____

Address 4205 SE 102ND AVE City PORTLAND State OR Zip 97266

Fax _____ e-mail MARCRODER@LIFESOURCEGRP.ORG

OPINION OF SEMINAR

GREAT PRACTICAL INFORMATION & WISDOM.

ENTERTAINING! GOOD TECHNIQUES FOR LEAD DEVELOPMENT.

EMPLOYER CONTACT ENGAGEMENT

Date: 8/9/17

Name Kerstin Tomescano Program YouthBuild

Organization YouthCare Telephone 206-512-6954 fax _____

Address 2500 NE 54th City Seattle State WA Zip 98105

Fax N/A e-mail kerstin.tomescano@youthcare.org

OPINION OF SEMINAR

- It was useful and helpful to look at methods for potential employers, I received a lot of ideas I plan to use.
- I wish we could have asked more specific questions & played out scenarios we have experienced in our job developers so we ~~could~~ could tap into your specific expertise.

EMPLOYER CONTACT ENGAGEMENT

Date: 8-9-17
Name LORI Manning Program Employers Overload
Organization EDSE Telephone 503-933-0061 ^{supported} _{Emplo,}
Address 700 CHKA/OU ST City Vancouver State WA Zip 98680
Fax 360-735-1276 e-mail lori@employersoverload.com

OPINION OF SEMINAR

Great insight into job development.
Opened my mind to other opportunities.
Now I want to read your
book! 😊

EMPLOYER CONTACT ENGAGEMENT

Date: 8/9/17

Name Lindsey wisot Program Job development

Organization Lifegroup group Telephone 610 470 0148 fax _____

Address _____ City Portland State OR Zip _____

Fax _____ e-mail lindseywisot08@gmail.com

OPINION OF SEMINAR

Very informative, learned a lot, thank you!

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

EMPLOYER CONTACT ENGAGEMENT

Date: 8-8-17

Name Amina Sheikh-wali Program ReC

Organization SE WORKS Telephone 503-545-⁷⁸²³ fax

Address 7916 SE Foster Rd City Portland State OR Zip 97206

Fax e-mail asheikhwali@seworks.org

OPINION OF SEMINAR

Overall great. I learned a lot from you. Thank you
very much. Help me see what my job can look
like.

EMPLOYER CONTACT ENGAGEMENT

Date: Aug 9, 2017
Name: JEN MUNSON Program: EMPLOYMENT
Organization: MENTOR OREGON Telephone: 425 446 2775 fax: _____
Address: 305 102nd ave City: PDX State: OR Zip: 97012
Fax: _____ e-mail: Jennifer.Munson@thementornetwork.com

OPINION OF SEMINAR

This was very thought provoking and inspiring!
Great techniques, refreshing openness & honesty,
talking points, the "hidden jobs" concept.

Thank you so much, Bernice,

EMPLOYER CONTACT ENGAGEMENT

Date: Aug 9, 2017
Name Darren Vandervort Program Job Dev.
Organization Lifsource Telephone 503-805-3750 fax _____
Address 7939 SW 11th Ave City Portland State OR Zip 97219
Fax _____ e-mail darrenvandervort@gmail.com

OPINION OF SEMINAR

Bernice was great, facilities were lacking,

EMPLOYER CONTACT ENGAGEMENT

Date: 8/9/17
Name Kristin Moen Program Behavioral Health
Organization Polk County Oregon Telephone _____ fax _____
Address 1520 Plaza St. NW #100 City Salem State Or. Zip 97304
Fax 503-623-1872 e-mail moen.kristin@co.polk.or.us

OPINION OF SEMINAR

Excellent info!
Despite the challenges with
the hotel, Bernice was so
adaptable to the circumstances!
Her 45 yrs of experience
is invaluable - so glad she
shared some of her experiences.
I learned ideas for networking -
like associations, clubs +
groups specific to my
clients.
Thank you Bernice! ☺

EMPLOYER CONTACT ENGAGEMENT

Date: 8/9/2017

Name Stephanie Machado Program Supported Employment

Organization Mentor Oregon Telephone 541-892-9810 fax _____

Address 214 White Oak Way City Shady Cove State OR Zip 97539

Fax _____ e-mail Stephanie.machado@thementor
network.com

OPINION OF SEMINAR

learned new skills - great ideas when thinking
outside box - Really impressed w/ discussions
on products (hidden jobs)
inspiring
new ideas / styles / new direction / insight
getting back to marketing / Research
endless possibilities , Thank you letters to Employers .

Much appreciated &
Great training!
Thank you!

EMPLOYER CONTACT ENGAGEMENT

Date: 8/9/17

Name Michelle Kietzke Program ~~IT~~ I/DD clients

Organization Windmills Telephone 541 561-0380 fax _____

Address 32766 Robinson Ln City Hermiston State OR Zip 97038

Fax _____ e-mail Kietzke@outnet.net

OPINION OF SEMINAR

Great inspiration - Next time maybe
some examples of marketing letters or
show us how to use mapquest or
other Internet techniques. - Can you
gear some things to the small town -

EMPLOYER CONTACT ENGAGEMENT

Date: 8-9-17

Name John Owen Program _____

Organization Pearl Buck Telephone 541-244-8188 fax _____

Address 115 8th Ave City Eugene State OR Zip 97402

Fax _____ e-mail John.Owen@PearlBuckCenter.com

OPINION OF SEMINAR

The instructor Bernice Carter is a Wonderful and Passionate
Presenter I want to only come to Seminars held by her.
Her knowledge and experience has no bounds. Please bring
her back to Oregon soon. Thank You so much.

EMPLOYER CONTACT ENGAGEMENT

Date: 8/9/17

Name Stephanie Martin Program Voc Rehab

Organization Employment Connections Telephone 541-654-0623 fax 541-654-0612

Address 250 E. 17th Ave City Eugene State OR Zip 97402

Fax _____ e-mail Stephaniem@eci-oregon.org

OPINION OF SEMINAR

Very nice! Engagement with all of us on a level
that was pleasant and fun.

I learned many things that I didn't know;
Marketing letters (we don't have one yet) The idea
that job development is really easier if you work on
a daily basis, and how overall Employer engagement is
so very important.

Products - who ever would have thought about doing
this?

You are a very knowledgeable and gifted speaker -
and I thank you for sharing you with all of
us!

EMPLOYER CONTACT ENGAGEMENT

Date: 8-9-17

Name Mykal Bourn Program Job Connections

Organization Goodwill Telephone ³⁶⁰ 816-2675 fax

Address 6425 NE 4th Plain Blvd City Van State WA Zip 98661

Fax e-mail mbourn@gicw.org

OPINION OF SEMINAR

Bernice was very delightful, ~~knowledgeable~~ ^{great information}
and many take aways I can use to accomplish
our goals. I would take another workshop
with her. Constructive information that will be
put into place. Energy/practical /

Highlight - Job Developer Circle worksheet
time management.

EMPLOYER CONTACT ENGAGEMENT

Date: 8-9-17

Name Yuri Holmes Program YouthBuild

Organization YouthBuild (Seattle) Telephone 206-330-6239 fax

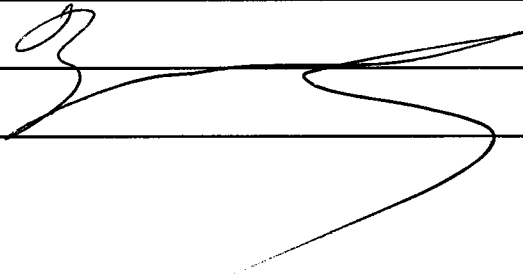
Address 6737 Carson Ave. S City Seattle State WA Zip 98108

Fax e-mail yuri.holmes@youthcare.org

OPINION OF SEMINAR

Fun, Informative, refreshing & Even with the
ongoing construction in the beginning. Thank you
for taking your time to share your insight,
knowledge, and sense of humor.

Look forward to seeing you
next time



EMPLOYER CONTACT ENGAGEMENT

Date: 8/9/17

Name Katie Black Program Supported Employment

Organization Mentor Oregon Telephone 503-961-2916 fax _____

Address 305 NE 102nd Ave., Suite 350 City Portland State OR Zip 97220

Fax _____ e-mail Kathleen.black@thementornetwork.co

OPINION OF SEMINAR

I really enjoyed this workshop. I got a lot of new and creative ideas that I hadn't considered before when it came to Job Developing. I appreciated the examples of the types of languages/dialogues that I ~~could~~ could use when working with employers. The insights were very valuable.

EMPLOYER CONTACT ENGAGEMENT

Date: 8-9-17

Name Debra McFarthy Program Employment Services
Organization McCarthy Employment Telephone 503-254-3143
North West fax _____

Address 20400 SW Martinazzi Ave 1 City Tualatin State OR Zip 97062

Fax n/a e-mail mccarthyemploymentnw
a) gmail.com

OPINION OF SEMINAR

Powerful

Inspiring

~~motivating~~ motivating

Educating

This will change the way I do

Job Development!

EMPLOYER CONTACT ENGAGEMENT

Date: 8/9/17
Name Simmon Redman Program Job Connection
Organization Goodwill of the Columbia Telephone 360/903-806 fax _____
Willamette
Address 101 NW 20th Ave City Battle Ground State WA Zip 98604
Fax _____ e-mail SRedman@glcw.org

OPINION OF SEMINAR

(Great seminar, Construction set aside"), I learned a lot of information that I found ^{very} useful and will be taking this back to my team. I really like how you used examples from your own life into your presentation. The only thing I would say you could maybe do a little differently would be to use more visuals. Thank you so much for lunch and a great seminar!

(I don't know if you have read this book yet but it's great "Bridges out of Poverty: Strategies for Professional Communities" By Philip E. DeVos, ~~Philip E. DeVos~~)